**EDUCATION**

**RESUMÉ**

Live in Sweden. Anders will work in Nordic region if needed

Since Jan 2017 started up a few sales office and doubled the turnover 2 years in a raw. Been working in medical and are trained Sales Manager in an American company 3M.

Anders job as validation officer for medical device, He created the tests for to manufacture products and routines. Anders Jackeltoft is a Consultant and Senior Project Leader and Manager from Aerospace, Automotive, Process and Medical Industry. He is also the one that sets the demands in the URS, so that laws are followed and rules for validation of equipment can be made. Project Leader for Investments in machines and facility changes. Also been working as Quality Manager, Sales Manager, Production Manager and Anders is an educated Project Leader. He has experience of Six Sigma, Lean, Quality, Safety, Productivity and Management. I can start 1 month after we agreed upon the contract.

**1982** 3 years Flight mechanic school.

**COURSES**

**2013** FDA, Hygiene Medical.

**2010** IPU Analyse Company

**2008** Competence based interview tech.

**2005** Major Briggs 2 days.

**1996** Management training.

**1986** Management training

**1989** 5 Sales training and 1 KAM training.

**EMPLOYMENT**

**2017 Site Manager doubled turnover 2 years now.**

**2015** Plant Manager, Business development.

**2015** Jackeltoft Consulting, Consultant at ÅF

**2012** Project Leader/Manager Medical,

**2007** Jackeltoft Consulting Consultant

**2004** Production Manager Automotive and Process.

**2002** Quality Manager Train.

**1997** MD and Sales Manager

**1989** Sales Manager Nordic.

**1985** Production Manager Aerospace.

**SKILLS**

Office, Lotus Notes, Mapaz, Pirahna.

Project Management

Process Improvement

Continuous Improvement

Quality Management

Lean

Six Sigma

Quality Assurance

Configuration Management

Leadership Management

Verification and Validation

Requirements Management

Risk Management

Product Development

Safety

Change Management

Production

GMP

**LANGUAGE**

English - YES

Swedish – Mother

Danish – Understands and the figures.

I have been working with ISO 18000, 14000, 9000, QS 16949, TS, ISO 13485 and 5829-1.

**PROJECTS**

**2017 Jan – 20 of Feb 2019.** Site manager with personal and all from purchase to sales and tech suggestions to customers.

I have doubled the turnover 2 years in a raw now.

**2015- 7 Dec – 201609 Site Manager, development.**

**Quality, Organisation, Supplier to Government.**

**2015 Jackeltoft Consulting**

Anders worked for ÅF as a Consultant in a project. Installation and update of all Assets in a Company for to handle maintenance and calibration routines. Identify calibration and maintenance needs for over 450 Assets. I left the company as “super user” and educated 3 in the company how to handle the system.

**2015 08** Installation and update of a database at Customer site for maintenance/calibration control. Decided intervals and what on machines that should be validated. Created an Asset list for 500 Assets so that calibration reports could be filed under the asset and other documents on the right place.

**2012-2015 10 Absorbest AB GMP.**

Anders was Project leader for Quality in a Medical device company. Also, Production Manager. He went to suppliers for to accept delivery of big machines according to FAT. After delivery Anders was in charge of the validation and the start-up of the machine according to ISO 13485. Anders did SAT, DOE, IQ, OQ, PQ and wrote the Validation plan and validation reports. Also handling of SOP, CAPA and Customer complaints. Owner of the project group.

After the new machine He did all 4 in the plant during his time at Absorbest. With FMEA and alarms for all parameters for to control the process.

ISO 13485, ISO 11607-2, ISO 5829-1, FDA rules.

Six Sigma Project

All 4 machines were validated.

Customers Audits.

All validations were accepted by Customer.

Project Vision system installed.

Dosage system was installed.

2012 09 I did FAT at suppliers’ site in Germany.

2012 10 I was accepting the tests at Supplier in Germany

2012 13 Started validation of new machine.

2013 01 Delivery from the new machine started after validation. Risk analysis was documented.

2013 02-12 Documentation of process for 4 machines, had to make drawings for all assets in a 24-meter machine. Operator manuals, maintenance routines.

2014 investments in new equipment, updating documents and manuals for all changes. 2 printers installed for traceability printing. In august 2015 the whole plant with cleanroom was finished/validated.

**2007-2012 Jackeltoft Consulting**

Anders worked as a Project leader and consultant in own Company.
Management for different Company’s. SWOT and recruitment and also been working with education.

Started up in a new area in Sweden and after 1-year Anders was Consultant number 8 out of 27 in turnover.

Called MD´s and invited Himself for to make price offers and analyse the need that they had.
Leader of all projects from start to finish.
Project leader

Management Consultant

2007 01 started up the Company by cold calls to MD

2007 02 Fist mission was recruitment for Broddway.

2007 04 Helped Bravida by Headhunting to find a Project leader.

2007 04-12 Different Headhunting missions’ leaders.

2008 01-12 several new Customers in recruitment.

2009 01-12 became a supplier to the Government as job coach, helped 83 persons to find a new job.

2009 04 Helped 2 person to start-up company.

2009 06 Made a SWOT analyse of a consultant Company.

2009 Made more recruitment missions to Companies

2010 Started part time as a teacher for 2 schools 19-year-old students but at the same time job coach and recruitment.

2011 Helped a Company to buy a competitor.

2011- 2012 Headhunting and recruitment.

2012 08 Started at Absorbest for to validate the plant.

2007 – 2012 many different MD contacts, and missions for to help them to find the right personal.

**2004 - 2007 Textilia and EBP AB**

Project Manager for 80 and 120 personals.

Installed Production productivity Tools in Excel for all my 5 departments and had an increase in productivity of 33%. All Management parts from recruitment to recalculating the factory after that one Customer with the biggest turnover left us. We had to tell 28 persons to leave the company. Union negotiation started up KPI, Anders had bonus for his 3 targets Quality, Productivity and personal cost budget.

5S

Productivity increase 33%

ISO 9000

ISO 14000

ISO 18000

ISO 16949

TS

 Customer Audits.

**2002-2004 BK Tåg AB, Quality Manager Train transport.**

Revision of the ISO system. Risk analyse for transportation of Gas in liquid form on train. Anders handled the goods transport with a 9000 000 € budget.

Personal 150.

Customer

Project leader Production productivity database.

Quality

Management

**1997-2001 ATC Tape Converting AB, MD**

Anders was selected to be MD. During that period, He started up the ISO process for ISO 9000 and 14000, Invested in machines for to increase productivity. Installed a Production productivity database Mapaz. Anders increased sales by starting up 2 new sales offices in Sweden and moved the sales to a Nordic level Certificate ISO 9000, and 14000.

Handling of complaints

Increase sales

Project leader investments

Customer Audits

SWOT analyse, training 2 days.

Sale plans was started.

**1989-1997 3M Svenska AB**

Stared as a salesman and had 5 sales and 1 KAM training. Anders was selected for a Management training and also selected to be Product specialist in Adhesives. After a few years even appointed to be Nordic **3M** Aerospace materials. **3M** started up ISO Certification and Anders department had an Audit. In 1996 **3M** MD told Anders to start up a new department with label materials. He performed training both practical and in theory for the salesforce and customers during his time at **3M,** translated tech data, made sales tools.

**1982-1989 SAAB Aerospace**

Production Manager 18 personal. Anders started up as a flight mechanic and when his Production Manager was retiring, He asked Anders to be in charge of the department. Quality is a big issue in Aerospace. And Anders was responsible for that all workers was working with safety and quality. Traceability of parts Like 37 was the Aircrafts name and you could see what section it was in the spare part codes. 3712 mid part, 371201 left side.

**SUMMARY.**

Anders you will have a sale progress and use all the tools I got in sales. I have been in a management group in 3 Companies and I have also been self-employed as a Consultant in my own Company. Sales to MD for 7 years.

27 consultants, I became nr 8 after 1 year regarding turnover.

Good technical knowledge in different systems for to control processes.

**Kind Regards**

**Anders Jackeltoft.**